

## Open Access negotiations in the UK

View from the UK's negotiation team



### Progress at a cost OA five years on from the Finch Report



#### Over 50% of UK Research now OA

- » 37% of UK outputs (vs. 25% globally) are freely available immediately on publication, either through Gold or Green OA
- >> The proportion of UK-authored articles published OA rose from 12% in 2012 to 30% in 2016, a sustained annual growth rate of over 30%
- The global proportion of publicly accessible articles after 12 months via Gold or Green OA rose from 25% to 32% between 2012 and 2016; the UK proportion rose from 37% to 54%



### But at significant cost

- » Average APC increased in cost by 16% between 2013 and 2016
- » Average cost of an APC is over 25% higher in hybrid OA versus Pure Gold OA journals
- » Between 2013 and 2016 APC expenditure has at least quadrupled
- » Top 10 publishers make up 77% of spend
- » 70% of UK OA articles are published in hybrid journals yet subscription expenditure has continued to grow



### **Negotiations and OA in the UK**



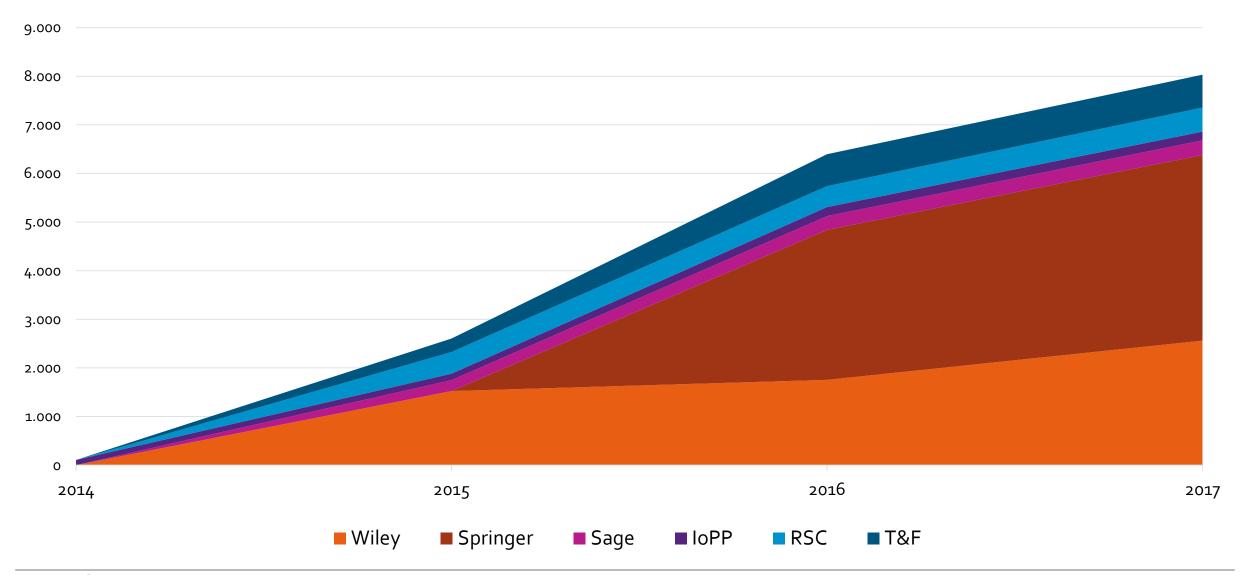
### Including OA in our agreements

	2012	2013	2014	2015	2016	2017	2018
Cambridge University Press		38	37	48	71	75	72
Oxford University Press		36	55	61	89	95	94
Nature Publishing Group		40	66	46	73	80	85
Springer (Now Springer Nature)		53	53	53	90	92	94
Taylor & Francis		53	59	80	85	95	97
Institute of Physics		53	34	56	59	60	56
Royal Society of Chemistry		39	39	63	61	57	60
Elsevier		139	139	139	139	153	153
Wiley		104	112	124	127	127	131
Sage		66	66	66	111	111	114
ACS		65	65	65	79	80	79
TOTAL HEIs		686	725	801	984	1025	1035

Prepayment scheme Offset or discount scheme RSC Read and Publish Elsevier prepayment scheme No offset or support for Green



### Articles covered by OA negotiations



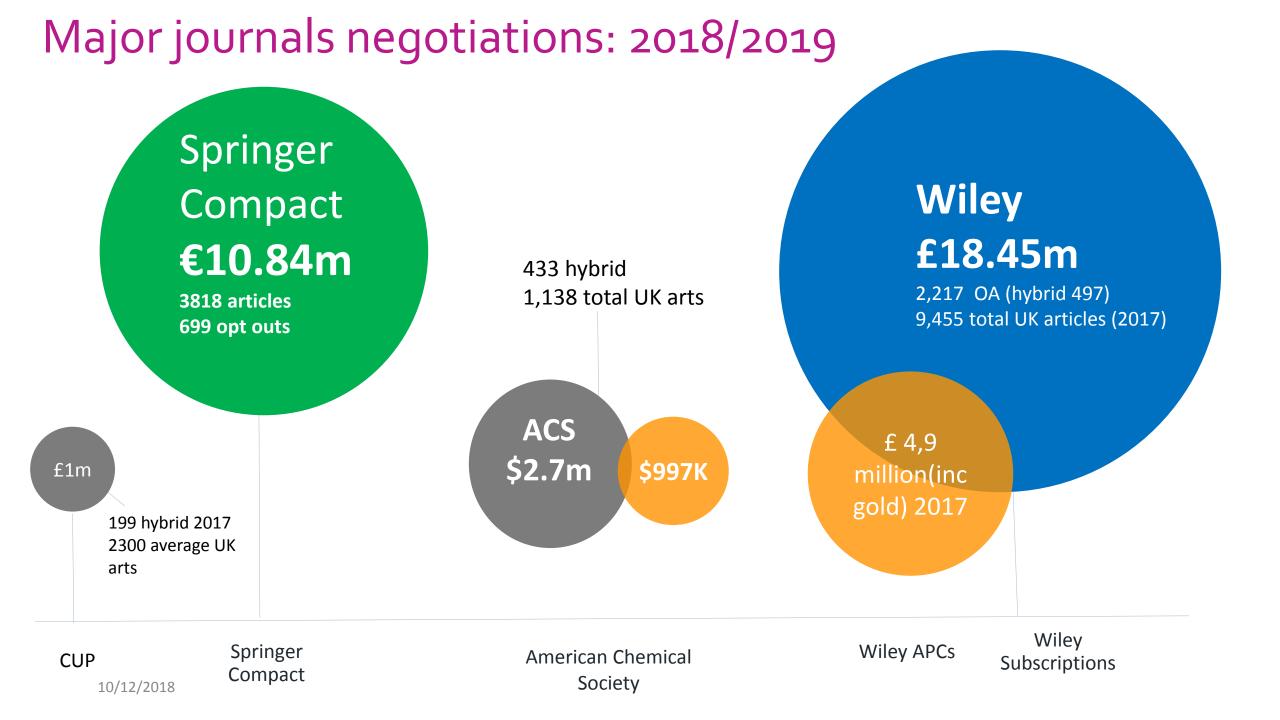


# Too slow, too expensive Evolution of the negotiations



### **Negotiation requirements**

- » Agreements must support a transition to open access
  - > Rapidly increase the volume of UK articles made OA on publication
- » Costs for reading and publishing must be sustainable and affordable.
- » Improved workflows and administration for both authors and institutions
- » More exacting service level agreements penalties in the event of reduced performance
- » Options to recognise the diversity of our consortium
  - > Including provisions for effective green OA and non-publishing institutions





## Plan S and UK negotiations Impetus and alignment

10/12/2018 Negotiations and the OA transition

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### Requirements for Transformative OA

- »Agreements must be transitional
  - > Enable the UK to publish 100% of its UK research output OA on publication
- »Agreements must constrain costs
  - > Transition must occur within similar budget envelope
- » Agreements must aid compliance with funder mandates
  - > To support models other than Gold OA
- »Agreements must be transparent
- »Agreements must support improvements in service and workflow for authors and administrators



### Status of negotiations in December 2018



### Our messages to publishers

- » The status quo is not sustainable
- » Stop seeing additional APC revenue as minimum to be expected
- » Stop trying to pass all risks of transition to institutions
- » If you can make a significant amount of articles available "bronze OA" with no fee, stop insisting all UK output requires a fee
- » If your statements in support of a transition to open access are serious then don't present proposals which penalise early adopters and disincentivise other countries from a transition



