ALIGNED STRATEGIES TO ENABLE OPEN ACCESS

14th Berlin Open Access Conference
3–4 December 2018
Harnack House, Berlin

KEY OUTCOMES

In keeping with the conference theme, “Aligning strategies to enable open access”, key outcomes of the 14th Berlin Open Access Conference can be summarized in three main points:

- **Alignment among open access initiatives**
  Exemplified by a joint statement of the Open Access 2020 Initiative and the Jussieu Call for Open Science and Bibliodiversity, the conference was characterized by a strong sense of alignment across initiatives and the recognition that by placing more emphasis on the commonalities of the various pathways to open access the research community as a whole can have greater impact. With this understanding, participants set aside distinctions of “gold”, “green”, and beyond, and were able to take a united stance addressing subscription publishers with a demand for complete and immediate open access.

- **Alignment between research funding organizations and research performing organizations**
  Statements from the research-funding community, present at the conference with representatives from cOAlition S, along with other funders from the US, China, and beyond, revealed strong support for the principles of Plan S as a strategy to accelerate the transition of scholarly publishing to open access, in particular as it removes financial support of hybrid publishing, thereby eliminating the “double dipping” phenomenon and forcing publishers who persist in adopting business models based on paywalls to rethink their practice. This mode of removing financial support of paywalls was found to be in close alignment with the strategy of the global Open Access 2020 Initiative: divest of the subscription system, converting the funds research institutions currently pay for subscription access to scholarly journals into funds that support open access publishing models.

- **Alignment at global scale among research producing organizations**
  The vast majority of participants, coming from research institutions from around the world, recognized transformative agreements as a viable strategy to accelerate the transition to open access and demonstrated strong alignment with a collective demand that subscription publishers adopt this approach beyond Europe. The demand for transformative agreements was voiced by a panel of representatives from China, Japan, South Africa, the US and Europe, on behalf of the assembled delegations, directly to the leadership of the three major subscription publishers, thereby articulating once and for all
that the global research community is united and ready to negotiate transformative agreements to inject open access into scholarly publishing.

The **Final Conference Statement** that follows represents the strong consensus of all of those represented at the meeting.

*We are all committed to authors retaining their copyrights,*  
*We are all committed to complete and immediate open access,*  
*We are all committed to accelerating the progress of open access through transformative agreements that are temporary and transitional, with a shift to full open access within a very few years. These agreements should, at least initially, be cost-neutral, with the expectation that economic adjustments will follow as the markets transform.*

*Publishers are expected to work with all members of the global research community to effect complete and immediate open access according to this statement.*

**REPORT**

The 14th Berlin Open Access Conference, hosted by the Max Planck Society and organized by the Max Planck Digital Library on behalf of the [Open Access 2020 Initiative](https://oa2020.org) (OA2020), was held as a summit meeting in which 170 participants from 37 countries discussed strategies to accelerate the transition of scholarly publishing to open access. The participants included some of the highest level representatives from research performing and research funding organizations, libraries and government, associations of researchers and universities, and other umbrella organizations from around the world.

Underscoring the theme of this year’s conference, “Aligning strategies to enable open access”, the strategic discussions moderated by conference Chair, Gerard Meijer, revealed strong consensus among the diverse international communities on the need to intensify their efforts, with the vast majority recognizing greater alignment among themselves and across initiatives, institutions and regions as an essential principle to guide them. **Presentations** from a number of international participants with a variety of perspectives highlighted the urgent need to accelerate the transition of scholarly publishing to open access and revealed the real cost of open access publishing in contrast to the inflated costs of hybrid and subscription spending.

Strong alignment was revealed among the research funding organizations present as well as between funders and the research performing community. Many funders participating in the conference are already part of [cOAlition S](https://coalition-s.net), and others from China and the US, in particular, expressed their support for the principles of Plan S as a means to place greater pressure on subscription-based publishers to shift to open access publishing models in accordance with the needs of researchers. This pressure from the funding community was found to be in close alignment with the strategy of OA2020 which, similarly, seeks to remove financial support of the paywall system by divesting of subscriptions and repurposing subscription expenditures to support open access publishing models.
Great focus was placed on the leverage of transformative agreements—a key strategy of OA2020—which, based on insights from a number of presentations, were identified as perhaps the most viable and impactful instrument in the current landscape to accelerate the transition to open access. Such agreements are proposed by research communities as a constructive way forward through which research institutions, funders and publishers, together, can organize a swift and orderly transition process to a new, fully open access paradigm. As it became clear from statements made by representatives from Japan, the United States, South Africa and others, readiness to adopt this approach has extended well beyond Europe, where it is already widely embraced; in particular, this was emphasized with a bold statement from China, exhorting publishers to begin negotiating transformative agreements with their library consortia. As the nation with the largest share of research publications, China stands to take on a leadership role in propelling the global research community to a fully open access paradigm.

A further step in consolidating the alignment of the research community was taken as diverse open access initiatives, based on calls for “gold”, “green” or other forms of open access, recognized the danger in delivering a fragmented message to the publishing community and were able to find greater leverage by focusing on their shared goal of complete and immediate open access.

After affirming alignment on the goals and strategies discussed during the first day of the conference, participants had the opportunity to articulate their expectations directly to the highest level representatives of the three largest subscription publishers on the second day of the conference. Having accepted the invitation of Martin Stratmann, President of the Max Planck Society, Ron Mobed, CEO of Elsevier; Guido Herrmann, Managing Director of John Wiley & Sons; and Daniel Ropers, CEO of Springer Nature, participated in a series of individual “Transformation Colloquy” in which they were asked to respond to the collective demand for transformative agreements based on fair and sustainable terms to all customers to enable the transition on global scale. An international panel, speaking on behalf of all conference participants, posed specific questions to the publisher representatives on the need to accelerate the transition to open access for the benefit of society and the democratization of knowledge, on their ability to meet the requirements of Plan S, on their specific commitment to researchers which cannot prescind from complete and immediate open access, on their readiness and willingness to partner with the global research community on transformative agreements which could viably achieve open access on a large-scale within just a few years.

Already, more than 100 research performing and funding organizations from around the world have signed the OA2020 Expression of Interest in the Large Scale Implementation of Open Access to Scholarly Journals, and the 14th Berlin Open Access Conference afforded an opportunity to take that commitment to the next level. Having been confronted with a clear message spoken in unison and articulated in the Final Conference Statement, subscription publishers were left no grounds to refuse institutions who wish to negotiate transformative agreements as part of their open access strategy on the argument that open access is a regional concern. The global research community is now armed with a strong alignment to facilitate a full and complete transition to open access.
The Open Access 2020 Initiative, organizer of the 14th Berlin Open Access conference, is a global alliance committed to accelerating the transition to open access. We collaborate to transform the current publishing system, replacing the subscription business model with new models that ensure outputs are open and re-usable and that the costs behind their dissemination are transparent and economically sustainable.